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DIRECTOR

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**SUBJECT:** Questions and Answers for Request for Proposals (RFP) –  
HHS – 2026 – 02 – Scattered Site Assisted Independent Housing for  
Individuals with Serious Mental Illnesses

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Publicworks.marincounty.gov

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1. Is it a requirement for the bidder to either Master Lease or Own the housing units where clients will be placed? Or can a bidder not hold the lease for client housing (the client is the named lease holder) and focus activities on managing the relationships with landlords?  
**Answer:** *We are interested in arrangements in which the bidder plays a substantive and active role in securing and making housing units available for client placement. Such arrangements may include, but are not limited to, ownership of units, master leasing, or identifying available units and coordinating lease agreements with landlords on behalf of clients.*

*Clients may be the direct lease holders. However, the bidder should describe their capacity to ensure consistent access to housing units, including identifying units, establishing and maintaining relationships with landlords, and facilitating the lease-up process for clients.*

2. Would the opportunity also be open to a non-time limited residential/board and care facility that serves SMI?  
**Answer:** *We are open to all allowable settings under the [BHSA Housing Component Guidelines around Rental Subsidies](#) which includes Assisted living (adult residential facilities, residential facilities for the elderly, and licensed board and care) as long as they meet all the requirements such as having a renewable lease agreement with a minimum lease term of at least one month. Individuals must be voluntarily placed in the least restrictive, most community-integrated setting that can accommodate their physical and behavioral health needs, which in some cases may be residential or board and care. Funds from this RFP can only be used for rental subsidies, maintenance, utilities, and operating costs, not for supportive and clinical services.*

